

AGENT PROGRAM

Condo.com Building Advisor

Exclusive Program Gets Agents **Listings and Sales in Buildings**

PROGRAM GUIDE

We've made getting you listings, our business.

The Condo.com Building Advisor program has been upgraded and modified to a subscription-based product to help agents develop relationships with building residents and get listings.

There is **no referral fee**, just a low-monthly subscription to maintain the exclusive building marketing rights and access to a suite of high-impact, **branded tools to grow a profitable**, **hyper-local condo sales business**.

The **automated direct mail and email campaigns** provide residents with monthly branded postcards, real estate alerts and a dedicated resident website. The platform and campaigns run on their own, helping **agents "play offense" while they sleep**.

Building Advisors will have first access to the NFT or digital twin of their buildings in the future.

Easily manage your building marketing campaign

Track and project resident engagement, prospect activity and sales commissions with a suite of interactive tools

BACK TO DASHBOARD **Pilot House TOWER RESIDENCES AT** HEI PELII TIP THE RITZ-CARLTON BUILDING PROFILE SCORE 23% CONTACTS RESPONSES BUILDING PROFILE PROJECTED ROL PROJECTED AGENT INCOME 1,495% \$35,992 PROJECTED BUILDING VALUE \$107,976 \$400,000 OpenSea MARKETING EVENT PROSPECTS

BUYER SELLER RENTER CAMPAIGN ACTIVITY CALENDAR 40 BUILDING ADVISOR CAMPAIGN SCENARIOS 2.000 \$38,400 \$35,992 1,495% \$400,000 4 40 TOTAL MARKETING EXPENSE / YR Adjust the product selections below to simulate different marketing Adjust commission % and splits to compute your projected commissions Adjust the product selections below and marketing input boxes to simulate program EMAIL SOCIAL PRINT REQUEST INCREASE EMAIL SOCIAL PRINT SOCIAL POSTS ASSUMPTIONS 10% CONVERSION 14 🖟 100 😩 BUILDING REPORTS ACTIVITY ALERTS SIGNUPS TOUCHES LAST EMAIL ALERT

26 \(\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi{\text{\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\text{\tex BUILDING TIMES EMAIL SOCIAL PRINT signups views 26 $\stackrel{\circ}{\sim}$ 188 \odot LETTERS & ARTICLES EMAIL SOCIAL PRINT Included 2% RESPONSE 10% CONVERSION RECIPIENTS TOUCHES LAST ENAILED

26 △ 188 △ Sep 10th, 2022 FEATURED LISTING SITE EMAIL SOCIAL PRINT Included ASSUMPTIONS What is Paid

2% RESPONSE 10% CONVERSION 1 of 1 = 0 = \$10/mo

BUILDING & UNIT PAGES

MANAGE YOUR BUILDING'S PROFILE SCORE

INTUITIVE NAVIGATION AREA TRACKS CAMPAIGN ACTIVITY

12 🕜

0

2 VIEW

REALTIME CAMPAIGN
EVENT CALENDAR SHOWS

ACTIVITY AND PROPSECTS

TRACK PROJECTED INVESTMENT RETURNS &

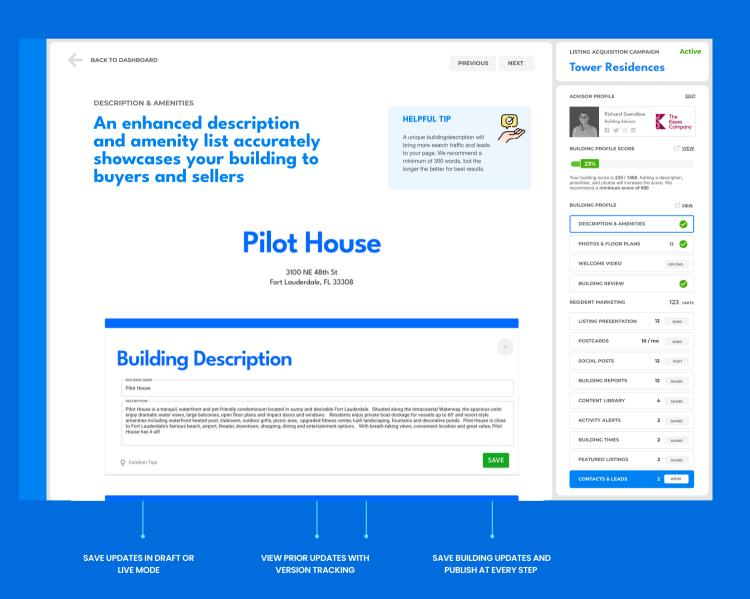
DIGITAL BUILDING VALUE

ACTUAL AND PROJECTED CAMPAIGN PERFORMANCE ANALYSIS

VIEW AND INCREASE MARKETING REACH WITH EACH PROGRAM TOOL

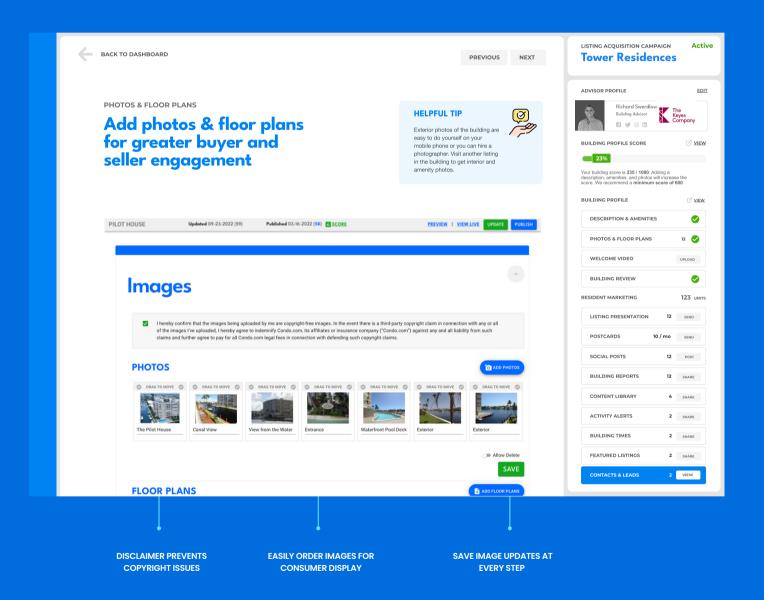
Manage your building page & content with easy to use curation tools

Add a custom description, amenities, views and building details to give your prospects and clients the complete picture of your building



Easily add photos and floor plans for increased engagement and lead generation

Take photos with your phone or hire a professional and watch traffic and leads increase



SAMPLE BUILDING PAGE

Exclusive branding on the Condo.com building page and all active unit listings positions agents as the go-to advisor for buyers, sellers and renters.

Exclusive exposure on the leading condo website helps agents capture leads and win listing engagements in their buildings.

CUSTOM BUILDING VIDEO PLAYER

FEATURE RICH BUILDING
DESCRIPTION

DEVELOPER, ARCHITECT
AND YEAR BUILT

COMPREHENSIVE BUILDING
AMENITIES SELECTED
FROM DATABASE LIST

ASSOCIATION INFORMATION



Andrew Secular Building Andrew

f ② in



September 20th, 2022 - Welcome to W South Beach

W South Beach is a 20 story condominium building in Marrii Beach, FL with 511 units. There are currently 10 units for sale renging from \$1, 195,000 to \$3,995,000. The last sale in the building was unit 804 which acid for \$3,860,000. Andrew Social's the eachside Condo com building asked on W South Beach and will help you bury or all for the best price - saling you fire and money.

Building Description

W South Beach is a contemporary condo-hotel located directly on the oceanfront in highly-desirable South Beach, FL. W South Beach was constructed in 2009, offering the pinnacle of contemporary luxury, both within units and common areas. W South Beach hosts SII condominiums over 20 storeys, offering a variety of floor plans ranging from ample-sized studio apartments to four-bedroom duplex penthouses. W South Beach condominiums are at the peak of modern design functionality, with light-filled open floor plans, seamless flow from indoor to outdoor living space, and chic modern finisher throughout, fully furnished to the finest detail. W South Beach has two resort-style swimming pools, a luxury spa, a fitness center, a residents founge, an upscale nightcule and gournet restaurants. The hotels full consplinment of warm and attentive staff make life here a simple pleasure. W South Beach has redefined the notion of fuxury for South Beach, and the hotel's professional rental program makes this an attractive option for investors and live-in buyers alike.

Developer Architect Year Tristar / Related / Nichols Brosch Sandoval and Built Starwood Costas Kondylis 2009

Get a FREE
Building Report!
Track listings, closed
sales and values.

Get Connected

305-440-1537

I have a quick question about W South Beach

Your Name

Phone Numbe

Your Email

HOMEOWNER RESOURCES
Get a great rate, no lender fees¹, and a diosing credit up to \$2,500².
Compare Homeowners Insurance Quotes
Veterans: 50 Down VM-Home Loan
Veter Year Called States



Building Amenities

Access to Hotel Amenities Basketball Court Beach-Front Property Beautifully Appointed Lobby Bike Path Business Center Concierge Services Direct Beach Access Elevator Fitness Center Front Desk Housekeeping Servor In-room Dining Luxury Spa On-site Management On-site Restau Parking (Valet) Sundeck Tennis Courts Two High-end Restaura Two Resort-style Swimming Pools Upscale Nightclub Valet Parking Walking Path World-Class Fitness Center

Association Information & Financing

ASSOCIATION INFORMATION
HOA Feet Contact Advisor
Managment Company: Contact Advisor
Manager Name: Contact Advisor
Manager Phonet Contact Advisor
Manager Email: Contact Advisor

Fannie Mae: Contact Advisor
FHA: Contact Advisor
View Mortgage Rates

Condo documentation for lenders

All condos and HOAs

Learn More

In Partnership with CondoPak*

Unit Inventory & Sales History

For Sale

For Rent

Just Sold

ACTIVE LISTINGS AND RECENT SALES DATA

UNIT AND ACTIVE

LISTING COUNTS

LARGE IMAGE

AGENT BRANDING &

CONTACT INFORMATION

BRANDED FORM FOR PHONE AND FORM

FILL LEADS

SIGN-UPS FOR

BRANDED BUILDING

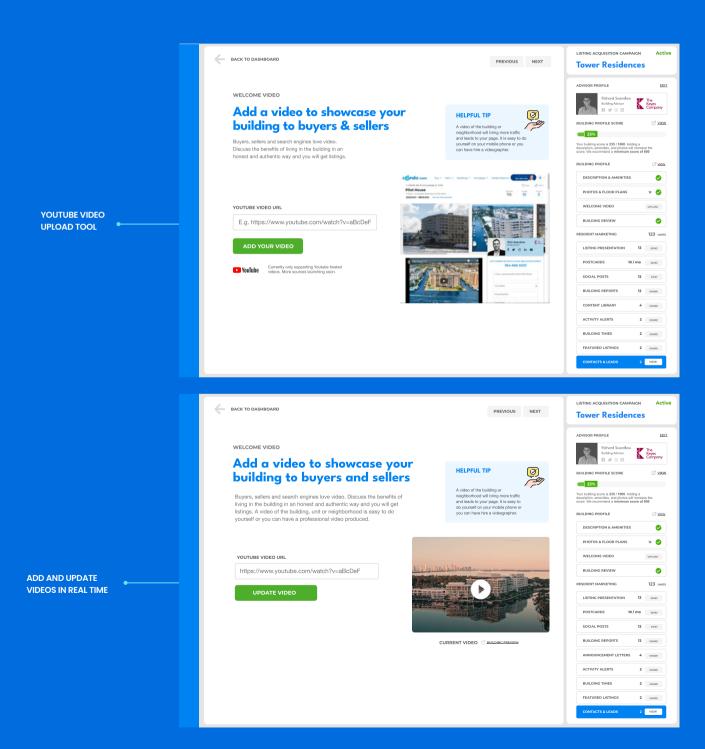
REPORTS INCREASE

MARKETING REACH

CAROUSEL

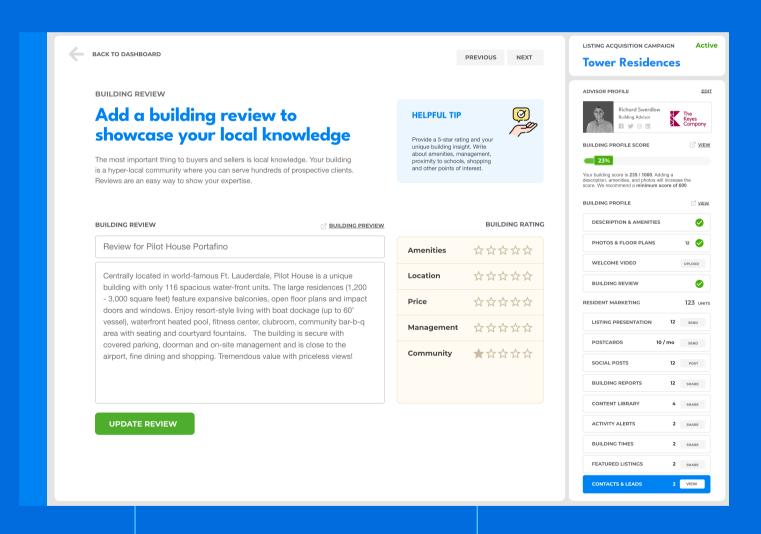
Easily engage visitors to your building page with a custom video

Videos are a great way to increase traffic and to show prospects you are the exclusive Building Advisor



Add a 5-star review to promote your building to potential prospects

Authentic reviews of the building demonstrate your knowledge and experience to buyers and sellers

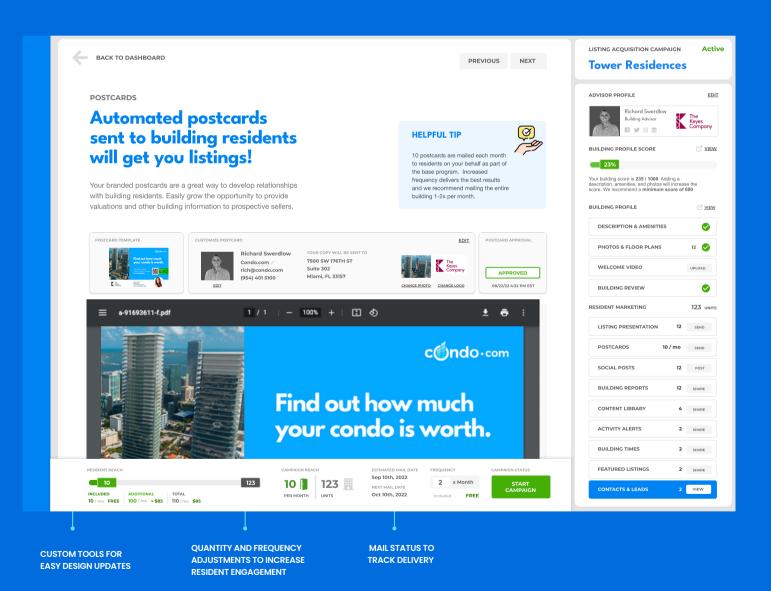


EASY UPLOAD AND UPDATE PROCESS

SIMPLE RATING TOOL FOR

Automated monthly postcard mailings puts your brand and message in front of the entire building

Branded postcards develop long-term relationships with residents for on-going campaigns



SAMPLE RESIDENT POSTCARDS

Postcards are sent every month on your behalf to a percentage of building residents. The program includes mailing to the entire building over a 12-month term.



c⊜ndo⋅com

Find out how much your condo is worth.

View Sales, Leases, Listings & Price Changes In Your Building.



SCAN QR CODE OR ENTER E-4087 QR CODE & LINK TO BRANDED RESIDENT WEBSITE

CONDO VALUATION POSTCARDS GET GREAT RESPONSE

PROMINENT AGENT AND BROKERAGE BRANDING

AUTOMATED ALERTS

SENT IN REAL TIME TO

RESPONDING RESIDENTS



YOUR BUILDING ADVISOR

Banu Enes

benes@banuenes.com
Call or Txt (951)555-2323



Never miss another sale, lease or price change in your building.

- Recent sales impact the value of your condo
- Recent leases guide rental pricing
- O Price changes show your building's real estate activity

c⊜ndo·com



E-4087

MAIL US POSTAGE PAID QR CODE & LINK TO BRANDED RESIDENT WEBSITE



2.375" x 4" Ink-Free Zone

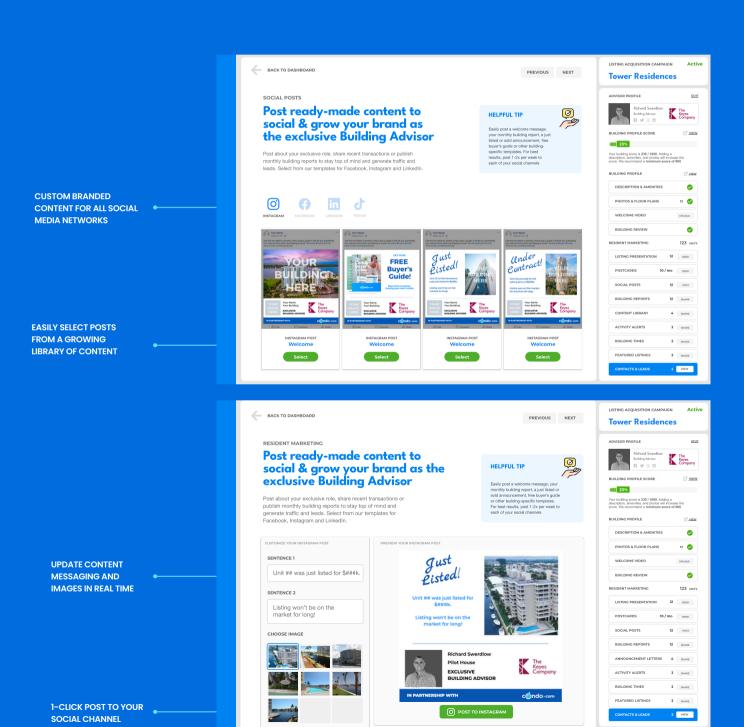
ARE PRINTED HERE

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POSTCARDS SENT EVERY MONTH ON YOUR BEHALF

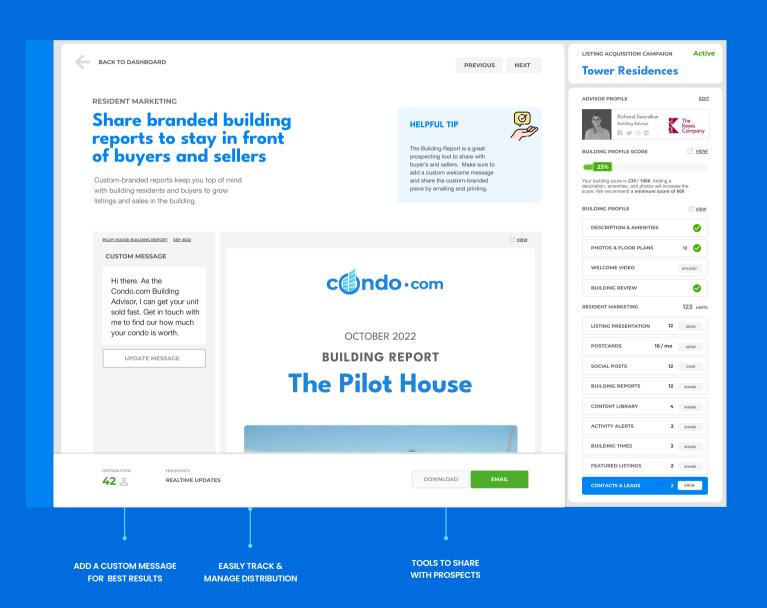
A library of social media content to build your brand as the advisor

Easily post branded content to all your social networks to create awareness and lead generation



A branded building report to send to prospects every month

Easily share the branded report as another tool to win more business



SAMPLE BUILDING REPORT

c ndo·com

CUSTOM BRANDED MONTHLY REPORTS OCTOBER 2022

BUILDING REPORT

The Pilot House



ACTIVE LISTINGS FOR SALE AND RENT

For Sale

AVAILABLE UNITS

AVERAGE DAYS ON MARKET

NEIGHBORHOOD MARKET DATA AND COMPS

BUILDING

ZIP

AVERAGE SALE PRICE

AVERAGE PRICE

MARKET COMP

\$474K -22%

\$577K

RECENT BUILDING SALES

\$508

+2.4%

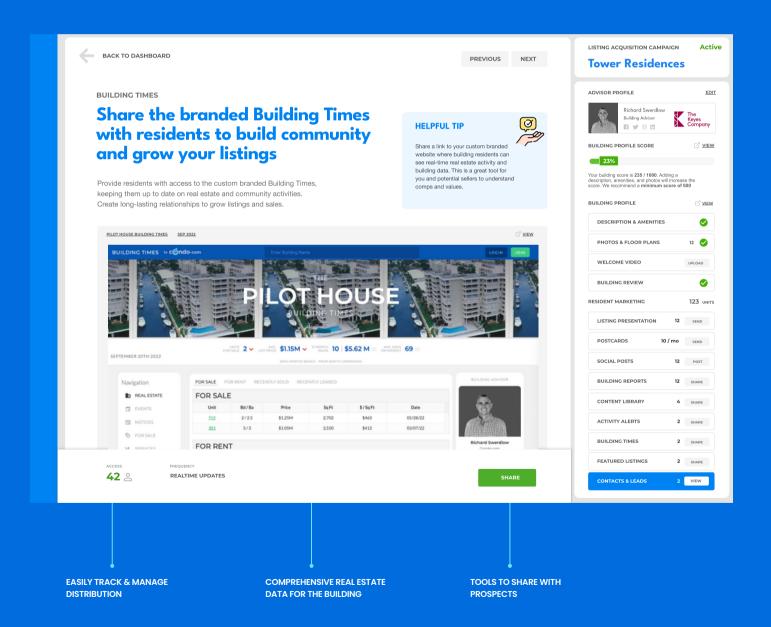
\$496

PER SQ.FT. UNIT BD PRICE SQ.FT. \$ / SQ.FT. LIST DATE ВА 1105 3 2 \$525,000 1,933 \$508 09/01/22 \$502 \$518,000 2905 3 2 1,933 08/15/22 2301 2 \$489,000 1,720 \$496 07/12/22 1805 2 \$432,000 \$475 1,550 06/22/22 1002 \$399,000 1,550 \$468 06/20/22

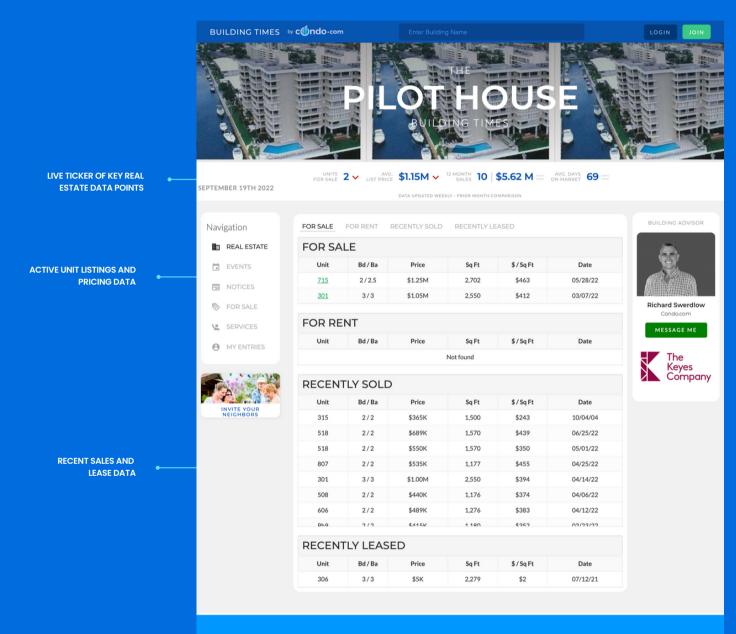
CUSTOMIZED WELCOME MESSAGE

A branded resident website with comprehensive real estate information

A compelling building landing page to share with residents from your direct mail and email campaigns.



SAMPLE RESIDENT WEBSITE

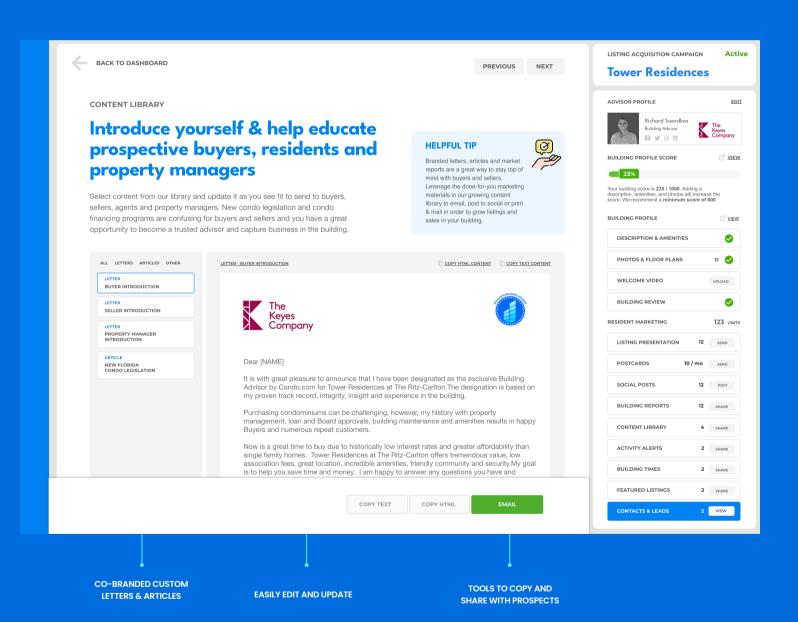


Disclaimer: This website is independently operated by Condo.com and is not affiliated with the developer or management company for th building. The information provided is from a variety of data sources. Please connect with an attornion or licensed real estate professional before provided in the provided is from a variety of data sources. Please connect with an attornion or licensed real estate professional before provided in the provided is a connection of the provided in the provided in the provided is provided in the provided in the provided in the provided in the provided is provided in the prov



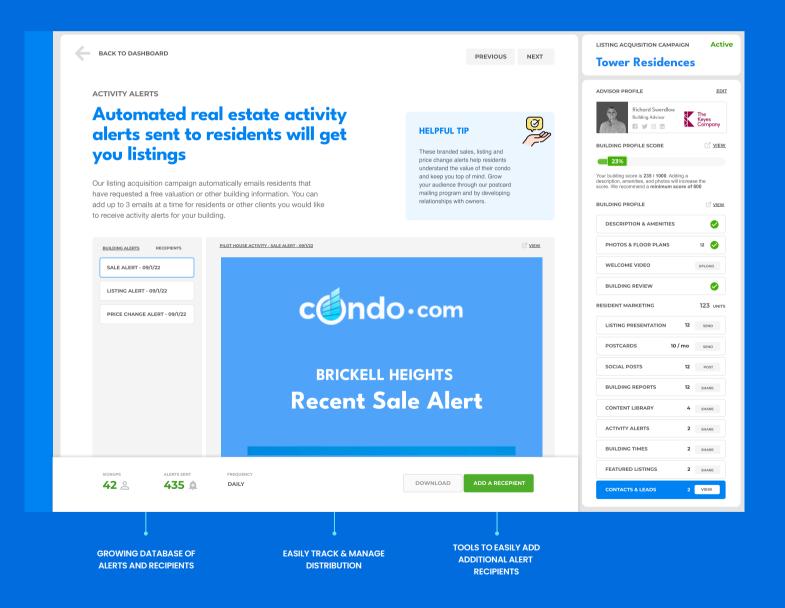
A library of personalized letters and articles to send to prospects

Additional tools to post to social, email and mail residents to establish yourself as the go-to building advisor and get listings



Branded alerts sent to residents and prospects on your behalf

Automated alerts of sales, leases, listings and price changes are sent to subscribers daily to keep you top of mind as the exclusive building advisor



ACTIVITY ALERTS

SAMPLE REAL ESTATE ACTIVITY ALERTS

Automated alerts of sales, leases, listings and price changes are sent to subscribers daily to keep you top of mind as the exclusive building advisor

REAL TIME ALERTS SENT AS
BUILDING REAL ESTATE
ACTIVITY IS RECORDED

AUTOMATED ALERTS OF SALES, LEASES, LISTINGS AND PRICE CHANGES

BRANDED ALERTS WITH AGENT AND BROKER CONTACT DETAILS



BRICKELL HEIGHTS
Recent Sale Alert



Unit 504 in Pilot House sold on June 10th, 2022 for \$770,000

SALE INFORMATION
Unit 504

SALE PRICE \$770,000

SALE PRICE / SQ FT \$650

AVG PRICE / SQ FT IN BUILDING \$625

DAYS ON MARKET 94 days

AVG DAYS ON MARKET IN BUILDING 120 days



YOUR BUILDING ADVISOR

Banu Enes Banu Enes Realty Inc. banu@banuenes.com (305) 555-2343

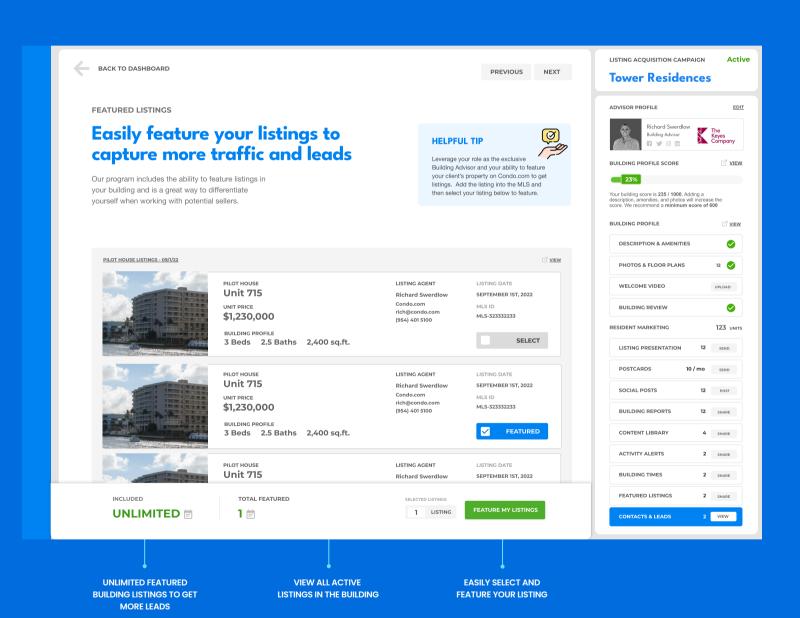


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FEATURED LISTINGS

Unlimited featured listings for your seller clients

Feature your listings in the building with one-click



AGENTS GET

A turn-key building marketing and listing acquisition platform, a competitive advantage in the fast-growing condo niche and program exclusivity.

- More listings and closings in condo buildings
- 2 Campaign management tools to easily accelerate resident engagement and listings
- Automated postcards and email alerts sent to prospects
- Exclusive marketing rights to lock out competing agents from your buildings

Buildings start at just

\$49 / month

No commitment, cancel at any time.

Program Terms

Buildings are available on a month-to-month basis with a 10% discount for annual activations.

There is a one-time setup fee that covers fulfillment and basic curation costs for the program. The setup fee is per transaction, not per building.